



Turning Personality Clashes Into Collaboration

November 4, 2020



Vensure Employer Services and our PEO Partners



Agenda

- 1 The Study of Personalities
- 2 Extraversion and Introversion
- 3 Sensing and Intuition
- 4 Thinking and Feeling
- 5 Judging and Perceiving
- 6 Q&A

Instructions for Submitting Questions with GoToWebinar



- When you launched GoToWebinar, a control panel and a screen share window opened up



- In the control panel, there is a dropdown section entitled, “Questions”



- Open up that section and type your question into the dialog box and hit enter. **If you are a client, please put “CLIENT” in your question**



- Please note that you will not see the questions or comments of others



- We will try to answer all the questions within the allotted time; however, if you did not get your question answered or if you come up with a question after the webinar ended, please contact webinarHRhelp@Vensure.com

Our Panelist



Robin Paggi
Training and Development Specialist

1

The Study of Personalities

The Study of Personalities

- › Ancient Greeks
- › Franz Gall – 18th Century
- › Phineas Gage – 19th Century
- › Sigmund Freud
- › Carl Jung
- › Myers-Briggs

2

Extraversion and Introversion

Extraversion and Introversion

- › Difference Is Where We Focus Attention And Energy
- › Extraverts: Attracted to Outer World
- › Introverts: Attracted to Inner World
- › Clash: Too Much Energy vs. Too Little
- › Collaboration: Meet in The Middle



3

Sensing and Intuition



Sensing & Intuition

- › The Way We Take In Information
- › The Kind Of Information We Like
- › Sensors: Take In Information Using 5 Senses
- › Intuitives: Focus On Meaning & Relationships
- › Clash: Too Objective vs. Too Subjective
- › Collaboration: More Imagination/More Facts

4

Thinking & Feeling

Thinking & Feeling

- › The Way We Make Decisions
- › Thinkers: Decisions Based On Logic
- › Feelers: Person-Centered, Values-Based Process
- › Clash: Too Logical vs. Too Emotional
- › Collaboration: More Feeling/More Logic



5

Judging & Perceiving

Judging & Perceiving

- › Attitude Toward External World
- › Judges: Organized and Decisive
- › Perceivers: Experience & Options
- › Clash: Too Rigid vs. Too Flexible
- › Collaboration: More Flexibility/More Organization

6

Q&A



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**Thank You for
Your Time**

