

VensureENGAGE

Elevate / Educate / Empower

PLAYBOOK

vensure.com/engage

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About the Engage Playbook

The History Behind the Engage Playbook

Vensure Engage: What Is It?

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Vensure's History

Vensure By the Numbers

Understanding Your Role

Earning Referral Income

Engage Playbook

The History Behind the Engage Playbook

We developed Vensure Engage to empower employees to be a driving force behind the success of the Vensure family of companies. The Engage Playbook originated with our Division Partner, Avitus Group, and is an integral part of helping employees feel confident enough to offer solutions to clients as they listen and interact with them. With over 50 solutions to offer, there's a solution for everyone, and all clients and employees can benefit from Engage. Employees have the opportunity to earn rewards for inviting clients to consider additional services which will, in turn, simplify their business. The Engage Playbook is our way of inviting our employees to directly impact the growth and success of the company and their careers and equip them with the resources to be able to do so. I'm very proud that we are able to bring this incredible initiative to our Vensure family and hope everyone will take advantage of the amazing opportunity to be a part of our continued successes.

—Alex Campos, CEO



Engage Playbook

Vensure Engage: What Is It?

At Vensure, we are all about putting our employees first. Ensuring everyone in every department knows they are making an impact is why we developed this program. Engage is a program to **empower** employees through **educating** them on solutions Vensure has to offer—while giving you the opportunity to **elevate** your income at the same time. It's our goal to ensure employees feel they can have a positive impact on the company and the businesses they work with. Through the Engage program, you have the potential to directly impact Vensure's service delivery and bottom line, making you an integral part of the company's overall success, while learning all about what Vensure has to offer.

With Engage, you'll be **educated** on our 50-plus solutions designed to help business owners simplify their business, take that education and share it with current or future clients, and submit referrals for services to **elevate** your income. You'll receive a cash bonus if your referral closes, which is extra income in your pocket. With the right resources and potential to earn additional income, you'll feel **empowered** to be part of something bigger—the more you know about how Vensure can help clients be successful, the more empowered you'll be to refer solutions and earn extra bonuses.

Engage Playbook

About the Engage Playbook

Each employee receives this Engage Playbook, containing all the information you need to feel educated and empowered to communicate with current and potential clients, about any solutions you feel could help simplify their business. We know selling solutions might sound like a difficult ask—not everyone is comfortable with sales. But that’s what makes Engage different. **You don’t need to be a salesperson or an expert in all 50-plus solutions to take advantage of the program.** Everything you need is right here in this playbook.

Got a client who wants to offer their employees a retirement plan? Flip to that page on 401(k), and you’ll have enough information to confidently talk to your client about this offering. Do you know a client that has been tracking their employees’ time manually and could use our time and labor management offerings? Same thing! Just flip to the Employer Solutions section and review the information. Be empowered through this educational tool, then submit your referrals to elevate your income! Each service has a specific dollar amount that you will earn once the referral closes.

Know Your Company

The Vensure Mission



Our mission is to empower entrepreneurs to build stronger companies by providing innovative solutions and unparalleled service.

We want every employee to feel empowered to take an active role in Vensure's continued success. It is our mission to elevate, educate, and empower employees to do the very same for our clients through the Engage program, and this Playbook is how. We're giving you everything you need, right here, on all 50-plus solutions so you can confidently approach anyone who might benefit from one of them—or more—and earn additional bonuses while positively impacting the company overall.



We believe that businesses experience accelerated growth by partnering with the Vensure family of companies. Our solutions and processes are all designed to help business owners achieve their idea of success faster.

Know Your Company

The Vensure Core Values – HORIZON



Vensure's History

Founded in 2004, Vensure Employer Solutions was built on the foundation of providing business owners with trusted PEO services. In less than 20 years, our company has grown to be the largest privately held PEO organization, with over 50 service offerings and more than 80 Division Partners. That growth didn't happen by chance, it has come with the dedication of our internal employees, who now surpass 5,000. It takes conversation and relationships to create the kind of impact we see at Vensure. Your efforts to serve our clients and worksite employees is exactly why Vensure Engage was created. Your recommendation of our company to your family, friends, and clients shows your commitment to Vensure, and we are excited to repay that commitment with payouts and rewards!

Know Your Company

Vensure by the Numbers

6,300+
Internal Employees

One of the Nation's
LARGEST
HCM/HRO Organizations

32
Countries
Served



50
U.S. States
Served

3.8M+
Total Worksite
Employees Served

\$58B
in Direct Annual
Payroll Processing

\$153B
in HCM/HRO Annual
Payroll Processing

55+
Locations in
North America

#1
Largest Privately
Held PEO

80+
Division
Partners

Understanding Your Role

You Don't Need Sales Experience!

Don't worry if you don't have any sales experience. This Playbook is your tool for accessing information on Vensure solutions to engage a client's interest. It's your personal, pocket-size resource.

Each solution has its own page with a detailed description. You regularly interact with clients, so when you hear them say something like, "We've been having a hard time finding the right talent," you can flip to the page on Recruiting Services and provide the right amount of information to engage interest. This shows them that you are listening to their concerns, and have a solution!

Submit referrals online through vensure.com/engage and complete the form with as much detail as possible. Once the client or prospect starts the service that was referred, you will receive a referral bonus on your first paycheck following 90 days post-start (the referral bonus will vary based on the service referred).

Have a question about Engage? Email engage@vensure.com.

Earning Referral Income

Overview

Our favorite part of Vensure Engage is the opportunity to pay **you** for your dedication to both our company and our clients! It is our pleasure to reward and acknowledge you and your contributions. The process is easy and so is earning your reward! Visit vensure.com/engage and follow the instructions on the page.

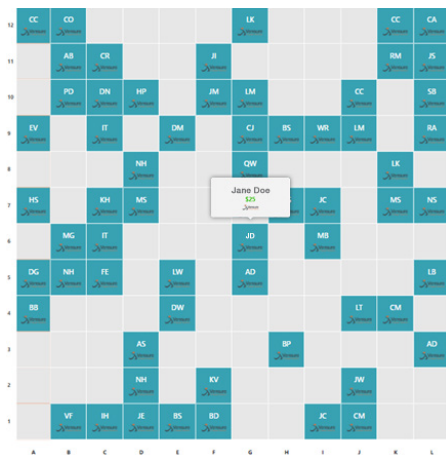
Elevate Your Income

Once you submit a qualified referral, an assigned specialist will work with the referred business to close the deal. If they start using our solutions, you will receive a referral bonus based on the payout amount for the particular solutions referred. You can refer a client for multiple solutions and receive a payout for each one that closes!

Not only will you receive a payout when your referral closes, but you also have the opportunity to earn prizes for simply **submitting** a referral with our Engage Bonus Board!

Each square comes with a payout! After you submit a qualified referral, your name will randomly get added to a square on the Bonus Board and you'll have a chance to earn a prize! Prizes will be rewarded once the square is filled in.

Earning Referral Income



Prizes will vary by square and, as more referrals are submitted, the Bonus Board fills in! The more often you submit qualified referrals, the more chances you have to win! Multiple referral submissions will get your name on the Bonus Board multiple times.

The Bonus Board will reset each contest period, or once the board fills up.

**Disclaimer: You can only get on the Bonus Board one time per referred business. You cannot get on the Bonus Board multiple times if multiple services are referred for one company. However, you will still receive the appropriate referral bonus for each closed solution you referred for each company. Employee must be employed at the time of distribution for all prizes.*

Earning Referral Income

Here are the potential referral bonuses for each solution:

Core Services

PEO Services	..... \$50/FTE Worksite Employees: \$4,000 Cap
HCM Services	..... \$25/FTE Worksite Employees: \$2,000 Cap
Payroll Services	..... \$10/FTE Worksite Employees: \$1,000 Cap
EOR Services	..... \$500

Employee Solutions

Identity Theft \$100 with 10 EE Participation Minimum
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Employer Solutions

Traditional Recruiting Service 5% of Commissionable Revenue
Traditional RPO Recruiting	..... 5% of Commissionable Revenue
HireFinder	..... 5% of Commissionable Revenue
HR Only	..... \$50
Alternative Workforce Solutions (BPO)	..... \$100/hire with \$1,000 Cap
Global Services	..... Standard Referral by Service
VensureHR Staffing Alliance	..... Standard Referral by Service
Back Office Staffing	..... \$50/FTE Worksite Employees: \$4,000 Cap
Employee Benefits Consulting	..... \$100
Master Medical	..... \$500
Ancillary Offerings	..... \$100
Telehealth	..... \$100
Vensure Direct Care Powered by Hooray Health	..... \$50
Live Life Healthy (LLH) Healthcare	..... \$50
AIMM	..... \$50
401(k)	..... \$50
Time and Labor Management	..... \$100
Performance Management	..... \$100
Applicant Tracking	..... \$100
Employer Funding Solutions	..... \$50
Employment Screenings	..... \$50

Core Services

PEO Services
HCM Services
Payroll Services
EOR Services

PEO Services



Overview

PEO stands for Professional Employer Organization, and the relationship is often referred to as a co-employment relationship. Through this relationship, our clients delegate some of the most distracting parts of their business. This relationship bundles payroll, HR, benefits administration, and safety and risk management into one complete solution.

Value Propositions

- › Makes running a business and managing employees much easier
- › Allows a business to focus on what they do best
- › Protects a business with necessary attention to payroll, HR, benefits, and safety requirements and responsibilities
- › Dedicated service experts help navigate clients through the many responsibilities they have

Referral Payout on Close
\$50/FTE WSE with a \$4,000 Cap

HCM Services



Overview

HCM stands for Human Capital Management and is similar to PEO services but with less liability for Vensure. Whereas PEO clients are “co-employed” with Vensure, the HCM relationship is strictly consultative. Vensure still provides support with payroll and payroll taxes, HR, and safety administration and consulting.

Value Propositions

- › Vensure’s HCM services offer access to our customizable, enterprise-level HR technology and service.
- › This service simplifies administrative processes, mitigates risk, and lowers operational costs.
- › This service offers the tools for our clients to stay on top of payroll and HR responsibilities.

Referral Payout on Close

\$25/FTE WSE with a \$2,000 Cap

Payroll Services



Overview

Vensure offers payroll processing and payroll tax services as a comprehensive payroll solution to various business needs. Payroll services include real-time access to the information employees rely on, such as online payroll service, payroll tax, and other payroll processing needs.

Value Propositions

- › No need to schedule time off or vacations around payroll
- › Ability to leverage industry-leading technology to ensure payroll accuracy, reporting, and efficiency

Referral Payout on Close

\$10/FTE WSE with a \$1,000 Cap

EOR Services



Overview

Vensure Division Partner, Lightsource Global Business Solutions, provides a fully compliant U.S. presence for international companies. This allows clients to hire employees across the country without the hassle of establishing an office. This comprehensive solution also gives clients the opportunity to quickly employ workers anywhere, across all 50 states, while we manage the risk and responsibility on their behalf. Whether a client is looking to place a single employee or if they want to hire several multistate workers across various industries, Lightsource Global Business Solutions can help and take on the role of Employer of Record (EOR) for the client.

Value Propositions

- › Clients can expand their business without creating more administrative burdens across the United States
- › Establish a broader footprint without overhead expenses
- › Remove the burden of employer tax liabilities
- › Overcome state and federal compliance challenge
- › Ensure all human resources requirements are met
- › Create a quality experience for all employees

Referral Payout on Close

\$500

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Employee Solutions

Identity Theft

Employee Earned Wage Access

Pet Insurance

Personal Insurance Lines

Legal Services

Paycards

Abenity Perks

Car Rental Discounts

Roadside Assistance

Employee Solutions



Overview

The Employee Solutions offered through Vensure are a group of solutions made available to the employees of current Vensure and Vensure Division Partner clients as value-added offerings to enhance their employment experience, receive discounts, and make their lives easier. These solutions are specifically for the employees of our clients and current internal Vensure employees.

Identity Theft (\$100 with a 10 EE participation minimum)

Vensure client employees can access identity protection services. This service can protect individuals and families if their personal and private information is compromised, as well as assist in the recovery process.

Employee Earned Wage Access (\$0 referral payout)

Vensure client employees can access wages they have earned before payday. When an employee has the need for income and cannot wait until payday, this solution allows them to have immediate access to earned wages with real-time payments.

Pet Insurance (\$0 referral payout)

Pet insurance is health insurance for your pet. Vensure offers plans that cover through reimbursement the costs of treating unexpected injuries, illnesses, and veterinary expenses.

Employee Solutions

Personal Insurance Lines (\$0 referral payout)

Vensure offers coverage in several personal insurance-line areas including homeowners, auto, renters, boat, recreational vehicle, personal property, and personal excess liability.

Legal Services (\$0 referral payout)

Vensure offers legal plans for individuals and families for expert advice in legal matters including buying or selling a home, getting married, caring for elderly parents, and creating a will.

Paycards (\$0 referral payout)

Through Vensure's paycard partners, an employee can have their payroll wages deposited directly into a paycard account, and the money can easily be accessed by using checks or a credit card.

Abenity Perks (\$0 referral payout)

Vensure offers employee perks through our partner, Abenity. These perks include private discounts and corporate rates on everything from pizza to movie tickets to oil changes, car rentals, and hotels. There are thousands of discounts to be taken advantage of across more than 1 million redemption locations.

Car Rental Discounts (\$0 referral payout)

Vensure offers an exclusive discount program to receive the best car rental rates with Avis and Budget car rental companies.

Employee Solutions

Roadside Assistance (\$0 referral payout)

With 24/7 coverage nationwide, our clients can benefit from roadside assistance. This solution provides real-time tracking, instant dispatch, and access to service across the country. Clients can have peace of mind knowing that we can help get them back on track anytime and anywhere! This assistance can cover anything from emergency towing and flat tire service, to fluid delivery and lockout assistance.

**Disclaimer: Not all solutions are eligible for a referral payout or a spot on the Bonus Board. Non-eligible services are indicated by a \$0 referral payout.*

Employer Solutions

Traditional Recruiting Service

Traditional RPO Recruiting

Hirefinder

HR Only

Alternative Workforce Solutions (BPO)

Global Services

VensureHR Staffing Alliance

Back Office Staffing

PrismHR Tax

Insurance Services

Employee Benefits Consulting

Master Medical

Ancillary Offerings

Telehealth

Vensure Direct Care by Hooray Health

Live Life Healthy (LLH) Healthcare

AIMM

401(k)

Time and Labor Management

Performance Management

Applicant Tracking

Employer Funding

Employee Screening

WOTC

Employer Solutions



Overview

The Employer Solutions are a group of solutions made available to current Vensure and Vensure Division Partner clients as value-added offerings to protect them, help them grow, and improve overall employee culture, retention, and productivity. These solutions are specifically for our clients.

Learn More About Vensure Marketplace

You can learn more about solutions available to our clients by visiting our marketplace online at vensure.com/marketplace.

WELCOME TO VensureHR Marketplace

HR Solutions tailored for Small to Medium-Sized Businesses. With top-tier partners and cutting-edge technology, HR processes are streamlined to meet your needs. Say goodbye to obstacles and hello to success with strategic HR solutions. Thrive in every aspect of your business through top-notch services and innovative technology. Welcome to a new era of HR efficiency.

Ready to get started?

CONTACT US NOW!

Marketplace **FILTER BY CATEGORY** Search

 Max Funding HEALTHCARE BENEFITS Clearer Max Funding. Transform your employee benefits with flexibility and cost-effectiveness in healthcare. LEARN MORE	 ClearCompany APPLICANT TRACKING SYSTEM ClearCompany Applicant Tracking revolutionizes talent acquisition, helping businesses recruit faster and improve new hire success. LEARN MORE	 Doctegrity TELEHEALTH Doctegrity integrates with health benefits, offering employers cost-effective solutions and employees telehealth access. LEARN MORE
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Traditional Recruiting Service



Overview

Our Vensure recruiting team uses all the latest and best sourcing channels to find top talent and will work with our clients, from identifying needs to hiring the best candidate. The recruiting process is completely simplified for the client, allowing them to be able to focus on their business and customers.

Value Propositions

- › Increased quality of candidates
- › Reduction in cost
- › Decreased turnover rate
- › The entire recruitment process is managed by the Vensure team from attracting top talent and selecting the best candidate, to retaining the top employees for your business

Referral Payout on Close

5% of Commissionable Revenue

Traditional RPO Recruiting



Overview

The traditional Recruitment Process Outsourcing (RPO) recruiting model is tailored to meet the needs of our clients and makes talent acquisition more cost-effective and efficient based on targeted needs. This type of recruiting is quite often used for projects or mass-hires. The RPO model can source candidates based on requirements, screen them, conduct live calls with them, etc.

Value Propositions

- › Helps source candidates through personalized emails, strategic text campaigns, or even live calls.
- › Sources candidates based on specific requirements and will deliver resumes only of those who are a fit.
- › Offers a highly affordable and professional approach to recruiting top talent.

Referral Payout on Close

5% of Commissionable Revenue

Hirefinder



Overview

Hirefinder implements an active recruiting strategy centered around particular requirements, ensuring the delivery of qualified candidates. This is designed for small and medium-sized businesses and assists with the recruiting process from creating postings to selecting the perfect fit for open position(s).

Value Propositions

- › This is a great recruiting solution for small and medium-sized businesses.
- › This solution can be fully customized on a per-client basis.
- › Provides a strong flow of candidates per month (pricing is based on a monthly contract).
- › Can deliver savings of up to 35% in recruiting costs.

Referral Payout on Close

5% of Commissionable Revenue



Overview

HRO is a Human Resources Outsourcing model for clients only needing or interested in HR support. We provide client HR consultation and work with them through the employee lifecycle, from recruiting to exit. We learn about our clients and their business objectives to create strategies that help them meet their goals. Whether we are examining compliance matters, company culture, learning and development, HR, or business trends, our representatives serve as partners to your business.

Value Propositions

- › Multiple options and tools to address HR needs within your organization.
- › Dedicated HR professionals who can consult and guide on foundational, administrative, and strategic HR initiatives.
- › Support with federal, state, and local mandates.
- › Assistance with reshaping company culture, driving engagement, and improving performance.
- › Support with creating or organizing strategy for human capital alignment to business goals.

Referral Payout on Close

\$50

Alternative Workforce Solutions

(also known as Business Process Outsourcing or BPO)



Overview

Through our partner Solvo, Vensure's Alternative Workforce Solutions provide a client with employees based in Latin America. These, often bilingual, college graduates help our clients grow their workforce as an alternative to traditional recruiting processes that can be difficult to address in a timely and cost-effective manner. This is a great option for companies that are looking to fill positions that can work remotely.

Value Propositions

- › New hires are often bilingual and have at least one college degree.
- › Hiring “nearshore” talent is much less expensive than traditional U.S.-based employees.
- › New hires are dedicated to the client company and are their employees, not a shared resource.
- › Employees can fit in or mirror any time zone requirements.

Referral Payout on Close
\$100 per Hire with a \$1,000 Cap

Global Services



Overview

This solution helps international clients expand into the U.S. easily and effectively. We offer a wide range of customizable service options tailored to the individual needs of foreign business owners. This includes visa and immigration support, entity formation, market research, and much more!

Value Propositions

- › Expedited American expansion and strategize for success.
- › We offer the complete expansion package—consistent support, guidance, and more.
- › We help remove the burden of hiring U.S. employees by assisting with the recruitment process.

Referral Payout on Close
Standard Referral by Service

VensureHR Staffing Alliance



Overview

VensureHR Staffing Alliance was created exclusively for the staffing industry, and is an ecosystem that addresses all aspects of operating a staffing business. The expertise behind this service will help free each client from the responsibilities and risks associated with managing their own HR program, administering payroll, and remaining compliant. When working with VensureHR Staffing Alliance, clients will have a customized solution that allows their business to function effectively and efficiently. These clients will have access to a team of experts who understand the industry and its operations, while allowing the client to focus on increasing revenue for their business.

Value Propositions

- › Streamlined payroll, HR, hiring, and onboarding processing.
- › Customized employee benefits and insurance products.
- › Increased profitability through provided job orders in the Vensure Supplier Network.
- › Optimized workers' compensation and risk management programs.
- › Robust recruitment process outsourcing (RPO) and business process outsourcing (BPO) opportunities and solutions.

Referral Payout on Close
Standard Referral by Service

Back Office Staffing



Overview

Sunset Cove Solutions is a part of VensureHR Staffing Alliance (VSA) and provides a full suite of back office solutions that are cost-effective and can integrate with any software. They work just like an internal employee at the company and will handle everything from payroll to invoicing. These solutions can be customized for a staffing business of any size and VSA (Sunset Cove) will handle everything from payroll to reporting. Our staffing clients can have peace of mind knowing that their back-office administration is being handled by experts and that they are compliant with all labor laws.

Value Propositions

- › Allows business to focus on their operations and clients.
- › Accurate reporting available to back office staffing clients.
- › Streamlined payroll processing to make business easier.
- › Staffing clients have the opportunity to gain valuable business insights through these solutions.

Referral Payout on Close

\$50/FTE Worksite Employees with a \$4,000 Cap

PrismHR Tax



Overview

Vensure can help PEOs and Payroll Service Bureaus enhance their payroll tax compliance capabilities. PrismHR Tax offers a comprehensive tool that automates tax calculations, ensures adherence to regulations, and reduces the risk of penalties. Our solution simplifies payroll tax management and empowers customers to prioritize strategic initiatives with confidence.

Value Propositions

- › Ensure accurate calculations of federal, state and local taxes, reducing errors and penalties.
- › Monitor legislative changes and update tax forms accordingly, ensuring compliance.
- › Integrate with existing PrismHR platforms, reducing manual data entry and duplication of effort.

Referral Payout on Close

\$0

Insurance Services



Overview

Vensure can help our clients maneuver through all aspects of their insurance needs including required coverages, coverage reviews, annual renewals, coverage consolidation, risk assessment and planning, and most importantly, identifying and implementing the ideal and proper insurance coverages.

Value Propositions

- › We offer dozens of policies including many that are not available direct to the customer.
- › We focus on risk assessment and planning to ensure that the ideal coverage is in place for our clients.

Referral Payout on Close

\$0

Cyber Liability Insurance



Overview

Data protection and network security are quickly becoming critical risks to most types of businesses. Cyber Liability insurance is a specialty line insurance product intended to protect our clients from internet-based risks and risks related to IT infrastructure and information privacy.

Value Propositions

Cybersecurity insurance can protect businesses through the following coverages:

- › Incident Response and Forensic Fees
- › Business Interruption
- › Data Recovery
- › Cyber Extortion
- › Reputational Damage
- › Credit Monitoring
- › Regulatory Defense & Penalties
- › Legal Defense

Referral Payout on Close

\$0

Insurance Services

Continued

Workers' Compensation

Workers' compensation insurance helps protect businesses and their employees from financial loss when an employee is hurt on the job or gets sick from a work-related cause.

Employment Practices Liability Insurance (EPLI)

EPLI stands for employment practices liability insurance and is specialized insurance designed to protect clients against losses that can come from litigation and wrongful employment practices claims.

General Liability

General liability insurance is a broad type of insurance policy that provides liability coverage for general business risks like bodily injury or property damage on the business premises or due to business operations.

Commercial Auto

Commercial auto covers a "commercial vehicle," used or maintained for the transportation of persons for hire, compensation, or profit primarily for the transportation of property (for example, trucks and pickups).

Employee Benefits Consulting

Brokerage Services



Overview

PEO or Payroll/HCM clients may be better positioned to have competitive benefits from open market plans. Clients can outgrow a Master plan often resulting in Vensure or a related Division losing a client to outside brokers. The brokerage serves a key role in helping Vensure or related Divisions to retain the client on PEO or Payroll/HCM. The goal is to educate the client on many additional options to finance healthcare and provide affordable solutions to clients that are available in-house and on the market today. No need for counsel from an outside broker.

Value Propositions

- › Thompson Risk educates employers how to leverage direct to provider solutions that bring providers direct to the employer, resulting in driving down costs while also helping employees obtain services directly.
- › The Thompson Risk team is nationwide, licensed in all 50 states, appointed with over 100 carriers and currently providing comprehensive major medical to over 250,000 lives in the US. The combined leverage at scale offers world class options for clients to explore that they could not get on their own. The brokerage even has created it's own proprietary programs you cannot obtain elsewhere.

Referral Payout on Close

\$100

Master Major Medical Plans



Overview

Vensure offers a full suite of master major medical benefits with a growing group of large insurance carriers across the nation. Our PEO clients have access to plans with insurance companies like Aetna, Kaiser, Empire, and more.

Value Propositions

- › Clients have a team at Vensure that will assist them each year during health insurance plan selection and enrollment.
- › A variety of carrier options give our clients the best chance to provide a great plan to their employees at competitive rates.
- › Vensure works with a variety of carriers and customizes a plan that works best for our clients and their employees.

Referral Payout on Close

\$500

Ancillary Offerings



Supplemental Plans

Through several different carriers, Vensure offers the following for individuals and families:

- › Dental
- › Vision
- › Life Insurance
- › Short Term Disability
- › Long Term Disability

Voluntary Plans

Through different carriers, Vensure offers the following voluntary plans:

- › Accident Insurance
- › Cancer Insurance
- › Hospital Indemnity
- › Critical Illness Insurance

Referral Payout on Close

\$100

Telehealth



Overview

With telehealth services, an employee can visit a doctor virtually 24/7/365 from home, the office, or on the go. Common treatments by telehealth are allergies, cold and flu symptoms, COVID-19 concerns, ear and throat infections, respiratory problems, and much more.

Value Propositions

- › Vensure's partners provide board-certified doctors.
- › Service is available anytime, day or night, and available by mobile app, video, or phone.
- › Telehealth can be used for prescription refills and can be sent to the nearest pharmacy if medically necessary.
- › \$0 copay and deductible.

Referral Payout on Close

\$100

Vensure Direct Care

Powered by Hooray Health



Overview

Vensure clients are always looking for more ways to enhance their current benefits offerings. Many employers in today's market are looking for options to connect their employees direct to provider. Vensure Direct Care is a program that brings world class providers to our clients in a variety of ways.

Value Propositions

- › **Direct Primary Care (DPC):** Vensure connects employees to affordable primary care via a private network of subscription-based DPC Doctors.
- › **Specialists:** Vensure has created access for clients to obtain Specialists same day with a four hour diagnosis in many specialties, cutting through long waits common in todays crowded insurance world.
- › **Direct Care Marketplace:** Vensure enables individuals and businesses to work directly with Urgent Care providers through SaaS-based membership process.
- › **Mental/Behavioral Health:** Vensure has options to assist clients in direct contracts with Mental or Behavioral Health care providers through various solutions providers.

Referral Payout on Close

\$50

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Live Life Healthy Healthcare



Overview

Live Life Healthy (LLH) Healthcare includes a limited benefit health insurance plan that provides fully insured indemnity benefits to covered members. These benefits come with no out-of-pocket cost and enrolled employees can experience an automatic increase in net pay when enrolling.

Value Propositions

- › Virtual Primary Care dedicated to developing a tailored care plan for members.
- › Virtual Urgent Care with unlimited access.
- › Virtual Behavioral Health that includes comprehensive therapy, counseling, etc.
- › Prescription Benefit that is accepted at over 70,000 pharmacies or home delivery at no cost.
- › Unlimited coaching to assist with fitness, quitting smoking, customized diet plans, and more!
- › Reimbursements for certain qualified hospital medical costs.

Referral Payout on Close

\$50



Overview

AIMM is a team of nurses and doctors who help people navigate two complex ecosystems: the health care delivery system and the health plan/insurance system. Ensuring that the right patients are getting the right care at the right time in the right place helps ensure the right price. Helping patients access objective data about the gold standard of clinical care, the highest quality providers and facilities, and what costs to expect (and how to mitigate them) brings both peace of mind and unparalleled support to people experiencing any health issue.

Value Propositions

- › Being sick can be scary—this resource and support helps alleviate that fear.
- › Improves the quality of care that people receive.
- › Helps people to be better able to afford the care they need.
- › Helps people overcome any barriers that they encounter.
- › Helps people navigate complex and cumbersome systems more easily.

Referral Payout on Close

\$50

401(k)



Overview

Our clients do not have to look outside of Vensure to secure a valuable retirement plan. Employees often rate a 401(k) among the top three most valued employer benefits, and we offer plan options that meet state requirements and help attract and retain top talent.

Value Propositions

- › The 401(k) PEP plan is one of the lowest cost 401(k) options available.
- › Through this plan, our clients will have a dedicated 401(k) advisor assigned to their plan to help with any questions or concerns they may have.
- › The 401(k) PEP plan is 100% integrated and connected to the client's payroll, no matter the platform.

Referral Payout on Close

\$50

Time and Labor Management



Overview

Time and labor management systems help our clients manage overtime, absences, overstaffing, and understaffing through effective and efficient ways to track and collect hours worked by employees.

Value Propositions

- › Improves clock-in via web or mobile device.
- › Eliminates buddy-punching or unauthorized clock-ins through geofencing.
- › Employees can view and print schedules, request time off, and clock in/out.
- › Aligns staffing needs with budget, demands, and requirements.
- › Manages PTO by auto-calculating time off and related leave time.

Referral Payout on Close

\$100

Performance Management



Overview

Vensure offers performance management software that can help clients establish goals, track progress, and assess results. Our performance management offering includes tracking manager and employee appraisals, team and employee goal setting, automatic performance review completion reminders, and assistance in developing and retaining top talent.

Value Propositions

- › Flexible configuration supports a variety of review formats.
- › Automated reminders help ensure timely review completion.
- › Status dashboard provides an overview of milestone achievements and overdue appraisals.
- › Comprehensive template library includes job competencies and suggested objectives.
- › Helpful coaching resources available for managers.

Referral Payout on Close

\$100

Applicant Tracking



Overview

An applicant tracking system is software that enables the electronic handling of recruitment, hiring, and onboarding needs. This system allows for a newfound ease of finding, handling, and hiring qualified candidates.

Value Propositions

- › Customizable portal that automatically posts jobs to top social and recruiter sites, tracks candidate engagement, and incorporates changes in real time.
- › Scores and ranks candidates using your own criteria.
- › Establishes automated email triggers for candidates and hiring managers. It can also use SMS/Text capabilities to answer questions and schedule interviews.
- › Generates offer letters for candidates to electronically sign and submit.

Referral Payout on Close

\$100

Additional Employer Solutions

Employer Funding Solutions (\$50 referral payout)

Vensure clients have access to money to help them meet payroll deadlines or acquire working capital. Invoice financing, also known as invoice factoring or accounts receivable financing, is the process of selling a business's invoices for immediate access to cash.

Employment Screening (\$50 referral payout)

Employment screening helps businesses confirm their new or prospective hires are the right fit for the job. Types of screening include background checks, substance testing, and background investigations into applicants' personal lives via social media.

Work Opportunity Tax Credit (\$0 referral payout)

Work Opportunity Tax Credit (WOTC) is a federal tax credit available to private-sector businesses, rewarding them for every new hire that meets eligibility requirements. The government program has identified nine target groups that have historically faced significant barriers to employment and offers participating companies between \$2,400 – \$9,600 per new qualifying hire.

Our Core Business Units and Valued Partners

Vensure Core Business Units
Division Partners
Strategic Partners

Core Business & Valued Partners



Vensure Core Business Units

Through our core business units, Vensure delivers a wide range of services to help companies manage teams of all sizes with cutting-edge technology, payroll administration, workers' compensation, healthcare and retirement benefits, and nearshore hiring.

Division Partners

Vensure's Division Partners have partnered with Vensure to accelerate growth, profitability, technology, and service offerings. Division Partners operate in the payroll and human resources industry and provide PEO, HCM, and/or additional core services including payroll, HR, employee benefits, safety and risk, and workers' compensation.

Strategic Partners

Vensure's Strategic Partners have partnered with Vensure to provide additional solutions outside the PEO, HCM, and core services offered through Vensure and our Division Partners. These additional solutions include recruiting, nearshore services, and more.

Core Business Units



VensureHR was founded in 2004. VensureHR is a PEO specializing in payroll, medical and voluntary benefits, workers' compensation, risk management, and human resource administration, supporting a wide range of industries.



Solvo is changing how North American companies connect with talented, nearshore employees. Solvo provides exceptional, affordable remote talent to U.S. and Canadian businesses in 50+ industry specialties. Clients benefit from employees with no language barriers, a strong work ethic and who are in the same time zone, mirroring clients' office environment with full oversight and transparency.



PrismHR provides a platform for their customers that allows them to manage payroll, benefits, compliance, and HR all with a single technology partner. This platform is flexible, which allows them to serve customers with different needs and allow them to scale as they grow.

Division Partners



Summit Software is committed to providing innovative software, which allows them to alleviate the burden of business and human resources management for their clients. Their client base ranges in size from startup firms to those managing thousands of employees.

Headquarters: Arkansas

August 1, 2022



ClientSpace is a powerful CRM designed for PEOs and HCMs that helps them work efficiently, increase revenue, and reduce risk. In using ClientSpace, you are able to see everything pertaining to your clients, while increasing collaboration and improving efficiency.

Headquarters: Florida

August 1, 2022



Paramount PEO Solutions joined the Vensure family in 2017. Paramount is a PEO brokerage firm specializing in helping businesses choose the right PEO for their business needs.

Headquarters: Florida

December 31, 2017

Division Partners



Insured Solutions joined the Vensure family in 2017. Insured Solutions is a national managing general agent specializing in alternative insurance markets and solutions, including alternative workers' compensation coverage, pay-as-you-go payment plans, risk management, and operational payroll administration.

Headquarters: Georgia

December 31, 2017



Worklogic HR joined the Vensure family in 2018. Worklogic HR specializes in full-service human resources solutions, including PEO services, HCM services, payroll processing, employee benefits, risk management, and workers' compensation.

Headquarters: California

January 31, 2018



Harbor America joined the Vensure family in 2018. Harbor America is a PEO specializing in payroll, human resources management, safety and risk management, workers' compensation, commercial insurance, and technology.

Headquarters: Texas

January 31, 2018

Division Partners

worklogicEPS

A Vensure Employer Solutions Company



Worklogic Enterprise Productivity Software (EPS) is a human resources information system and case management software to maximize workplace productivity. This one system provides time and attendance, employee onboarding, payroll, and document and case management solutions. The software also features a customer relationship management (CRM) module that helps clients track sales leads and opportunities.

Headquarters: California

March 31, 2018

EmployeeMax

A Vensure Employer Solutions Company



EmployeeMax joined the Vensure family in 2018. EmployeeMax specializes in payroll processing, human resources, accounting, and payroll tax. EmployeeMax is the leader for secure, cloud-based payroll and HR solutions.

Headquarters: Pennsylvania

April 30, 2018

Nationalpeo

A Vensure Employer Solutions Company



National PEO joined the Vensure family in 2018. National PEO provides payroll processing, tax filing, and HR services like compliance, employee relations, and applicant tracking. It also offers HCM solutions, including payroll, workers' compensation, benefits administration, recruiting, and HR support.

Headquarters: Arizona

August 31, 2018

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Division Partners



Human Capital joined the Vensure family in 2018. Human Capital is a professional administration company and offers PEO services, like payroll, HR, workers' compensation, and employee benefits, along with consulting in regulatory compliance, risk management, and healthcare reform.

Headquarters: Michigan

September 30, 2018



Alliance Resources, Inc. (Alliance) and Alpine Benefits (Alpine) joined the Vensure Family in 2018. Alliance is a PEO specializing in payroll, human resources, benefits, risk management, and workers' compensation.

Headquarters: Utah

October 31, 2018



StaffMetrix HR is a PEO specializing in the delivery of payroll administration, HR management, employee benefits including multiple major medical plans and voluntary products, workers' compensation insurance, and a 401(k) retirement plan.

Headquarters: Georgia

January 31, 2019

Division Partners



A Vensure Employer Solutions Company



Quality Business Solutions (QBS) joined the Vensure family in 2019. QBS specializes in payroll, human resources, benefits administration, tax reporting, and workers' compensation.

Headquarters: South Carolina

February 28, 2019



AccessPoint joined the Vensure family in 2019. AccessPoint specializes in staffing, recruiting, full-service human resource management, payroll, benefits, and risk management.

Headquarters: Michigan

April 30, 2019



AgileHR is a performance management solution that helps provide both large and small clients with flexible performance management. This solution allows employee review processes to be simplified and automated, while providing the opportunity to report on HR analytics quickly and efficiently.

Headquarters: Massachusetts

August 1, 2022

Division Partners



Lightsource HR joined the Vensure family in 2019. Lightsource HR specializes in payroll processing, human resources, employee benefits, compliance, and employer of record.

Headquarters: Florida

July 31, 2019



Employers' Innovative Network (EIN) joined the Vensure family in 2019. EIN is a PEO specializing in payroll, human resources management, risk management, and benefits administration.

Headquarters: West Virginia

August 31, 2019



A Vensure Employer Solutions Company



PEO.com is an online resource for companies looking to learn more about professional employer organizations. PEO.com helps clients receive competitive quotes within 72 hours and answers all questions related to everything PEO.

Headquarters: Arizona

September 30, 2019

Division Partners

ZumanHR

A Vensure Employer Solutions Company



ZumanHR joined the Vensure family in 2019. ZumanHR specializes in offering premium human resources solutions and technology to grow with clients as they expand their businesses.

Headquarters: California

October 31, 2019



SBS Payroll HR joined the Vensure family in 2019. SBS Payroll HR specializes in comprehensive payroll and human resources services, including payroll processing, benefits management, HR management system, and time and attendance. SBS Payroll HR also offers add-on HR services, including employee onboarding and workers' compensation.

Headquarters: California

October 31, 2019



Atlas Professional Services joined the Vensure family in 2020. Atlas is a PEO specializing in payroll processing, human resources management, benefits, workers' compensation, and risk management.

Headquarters: Michigan

December 31, 2019

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Division Partners



ShiftableHR joined the Vensure family in 2020. ShiftableHR specializes in human resources management, payroll, time and attendance, employee benefits, and risk management.

Headquarters: California

December 31, 2019

Professional Payroll Concepts, Inc.

The clients of Professional Payroll Concepts, Inc. joined the Vensure family at the beginning of 2019 when EIN Energy, LLC purchased its book of business. Professional Payroll Concepts, Inc. is a PEO specializing in payroll, benefits, workers' compensation, and human resource solutions.

Headquarters: Kentucky

January 13, 2020



Employers Resource Management Company (ERMC) joined the Vensure family in 2020. ERMC is a PEO specializing in payroll and tax, human resources and compliance, employee benefits, workers' compensation, and safety.

Headquarters: Idaho

January 31, 2020

Division Partners



MatrixOneSource joined the Vensure family in 2020. MatrixOneSource is a PEO specializing in payroll, human resources, workers' compensation and risk management, and employee benefits.

Headquarters: Florida

January 31, 2020



Surge Resources joined the Vensure family in 2020. Surge Resources is a PEO specializing in payroll processing and tax reporting, human resources management and legal compliance, employee benefits, workers' compensation, and safety.

Headquarters: Ohio

January 31, 2020



Avitus Group joined the Vensure family in 2020. Avitus Group is a PEO specializing in payroll, human resources, benefits, risk management, and other business services, including accounting and taxes.

Headquarters: Montana

March 31, 2020

Division Partners



A Vensure Employer Solutions Company



OuiPay joined the Vensure family in 2020. OuiPay is a Canadian-based payroll management company specializing in payroll processing, global payrolls, EOR, time and attendance, and human resources for Canadian-based clients.

Headquarters: Canada

July 31, 2020



A Vensure Employer Solutions Company



EPAY Systems is a fast-growing human capital management and workforce management software company. They offer smart solutions that help their clients manage their current workforce, while operating more effectively and efficiently.

Headquarters: Illinois

August 1, 2022



A Vensure Employer Solutions Company



Legacy Employer Solutions joined the Vensure family in 2021. Legacy is a PEO specializing in PEO services, including payroll, human resources, and employee benefits, and risk management. Legacy also specializes in HCM services, including tax administration, Affordable Care Act compliance, and business insurance.

Headquarters: Texas

March 31, 2021

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Division Partners



OneSource joined the Vensure family in 2021. OneSource is a PEO specializing in payroll, human resources, workers' compensation, compliance, and employee benefits.

Headquarters: Ohio

March 31, 2021



Staffing A to Z is a staffing agency founded exclusively to work with managed service providers through technology automation.

Headquarters: New Jersey

June 30, 2021



PayMetrix HR joined the Vensure family in 2021. PayMetrix specializes in payroll, human resources, time and attendance, and additional ancillary services, including background screening, expense management, and unemployment cost control.

Headquarters: Georgia

June 30, 2021

Division Partners



MonsterQuoter is an online tool to provide clients with immediate access to compare and buy group insurance. Clients will be able to compare rates in minutes and receive real-time assistance without having to work directly with brokers and insurance companies.

Headquarters: Pennsylvania

June 30, 2021



A Vensure Employer Solutions Company



MVP Payroll joined the Vensure family in 2021. MVP Payroll specializes in tailored payroll administration, workers' compensation and risk management, and tax and unemployment administration.

Headquarters: Illinois

July 30, 2021



Emerge Employer Solutions joined the Vensure family in 2021. Emerge is a PEO specializing in payroll, human resources, workers' compensation, and employment practices liability insurance (EPLI).

Headquarters: California

August 6, 2021

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Division Partners



Sheakley HR joined the Vensure family in 2021. Sheakley HR is a family-owned HR and PEO provider specializing in payroll processing and reporting, benefits administration, workers' compensation and safety, and employee relations.

Headquarters: Ohio

July 31, 2021



Cosentus Business Services simplifies business by taking on back-end operations—IT, medical and dental revenue cycle management, accounting and tax, marketing, recruiting—you name it.

Headquarters: California

March 1, 2021



Quickpay Payroll joined the Vensure family in 2021. Quickpay Payroll specializes in payroll processing and reporting, payroll tax administration, human resources consulting, employee onboarding, benefits administration, workers' compensation reporting, and risk management.

Headquarters: Florida

October 31, 2021

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Division Partners



Entertainment Managed Services (EMS) joined the Vensure family in 2022. EMS specializes in EOR services for the film industry, including payroll, accounting, tax incentives, and healthcare.

Headquarters: California

December 31, 2021



The Alliance Group joined the Vensure family in 2022. The Alliance Group is a PEO specializing in payroll, human resources, employee benefits, and risk management.

Headquarters: Nebraska

December 31, 2021



PEOPLE joined the Vensure family in 2022. PEOPLE is a PEO specializing in payroll services, human resources management, human resources software, benefits administration, and workers' compensation management.

Headquarters: Florida

December 31, 2021

Division Partners



Resource Management, Inc. (RMI) joined the Vensure family in 2022. RMI is a PEO specializing in full-service human resources outsourcing, including HR business partners, HR technology, payroll services, employee benefits, and workers' compensation.

Headquarters: Massachusetts

December 31, 2021



Synuity joined the Vensure family in 2022. Synuity is a PEO specializing in payroll, human resources, employee benefits, workers' compensation, and a wide range of insurance options, as well as HCM services.

Headquarters: Florida

December 31, 2021



3J & Associates joined the Vensure family in 2022. 3J & Associates is a PEO provider specializing in payroll services, employee benefits, risk management, workers' compensation, and regulatory compliance.

Headquarters: Florida

December 31, 2021

Division Partners



HT LINK provides BPO services to its partners, delivering essential business tasks that deliver stronger results. Services include massive recruitment, executive recruitment, personnel outsourcing, payroll solutions, skills development, insurance broker, and business solutions to human health risk resources.

Headquarters: Dominican Republic December 31, 2021



Thompson Risk, a full-service national employee benefits brokerage, offers competitive group benefits for medical, dental, vision, life, disability, and worksite programs, as well as alternative financing options like its proprietary Max Funding program. Thompson Risk aims to reduce costs and enhance employers benefits packages.

Headquarters: Florida December 31, 2021



LL Roberts Group (LLRG) joined the Vensure family in March of 2022. LLRG is a team of trained professionals that are committed to providing effective PEO services to business owners with the goal of meeting the needs of clients and their employees.

Headquarters: Texas March 31, 2022

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Division Partners



CertiPay joined the Vensure family in March 2022. CertiPay provides services that aim to address the employment lifecycle from pre-hire to post-retire. In doing this, they provide cost-effective services that allow their clients to minimize risk while managing their employee workforce.

Headquarters: Florida

March 31, 2022



Impact Professional Employment delivers PEO and HCM services to their clients, helping them navigate daily business operations, from human resources to payroll and benefits administration. Impact primarily provides support to the manufacturing, industrial, distribution, and aviation industries while delivering high-touch and high-tech results.

Headquarters: Georgia

April 31, 2022



EmPower HR helps clients take care of day-to-day operations and responsibilities of running a business, while allowing business owners to focus on why they initially went into business.

Headquarters: Wisconsin

May 31, 2022

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Division Partners



Unify Employee helps find solutions, with the focus of meeting the needs of their clients. Unify provides their clients with a comprehensive and integrated HR, Time and Labor, Payroll, and Benefits platform.

Headquarters: Florida

June 30, 2022



MPEX offers a time and attendance solution that integrates with payroll and human resources software. Tracking work hours can be a difficult task, and MPEX is able to assist in tracking all workforce operations within the company.

Headquarters: Canada

August 31, 2022



NationalHR provides their clients with superior administrative tools and services that help them receive the latest information on benefits and HR. They bring many years of HR experience to clients, big and small, while offering them solutions designed to save money and offer better service.

Headquarters: New Jersey

August 31, 2022

Division Partners



Solid Business Solutions is a team of business experts who focus on driving efficiency in the employee administration processes. They take the time to understand their clients, provide tailored HR, Payroll, and insurance solutions that are designed to evolve with their clients.

Headquarters: Texas

August 31, 2022



Namely provides clients with tools to help make their lives easier and their employees happier. From enhanced payroll services to innovative HR technology, everything their clients need is in one place. Helping HR professionals thrive is Namely's true goal, and they proudly support some of the best companies around.

Headquarters: New York

September 2, 2022



Sunset Cove Solutions helps eliminate mundane, back-office staffing industry tasks for their clients. This gives them more time to focus on other important activities within their business and continue to grow.

Headquarters: New York

September 30, 2022

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Division Partners



ABS Payroll is an employer of record payroll company that specializes in wage/hour laws, regulation, compliance, workers' compensation, and union compliance for the film and entertainment industry.

Headquarters: California

November 1, 2022



Allied Global contracts with U.S.-based companies to provide back-office employment in areas of data engineering, application development, project management, and customer service via telephone and text-based interactions.

Headquarters: Guatemala

March 1, 2023



Founded in 2014, CPS clients are primarily in the science, technology, engineering, and math industries. With CPS, business owners can hire in Canada without establishing a local entity.

Headquarters: Canada

May 1, 2023

Division Partners

Violet Berri

Violet Berri is a platform that integrates with several market insurance carriers via APIs to enable quick and easy quoting and binding of policies within minutes. This integration aims to centralize the insurance quote and bind process.

Headquarters: California

May 1, 2023



Resource Management Inc. (RMI) was founded in 1992 and specializes in payroll, HR, HR technology, large group benefits, and risk management. RMI clients are primarily in the financial services, healthcare, and real estate industries.

Headquarters: Utah

May 1, 2023



SekureID is a leading developer of biometric and RFID hardware. They specialize in providing clients with next level security solutions, with the goal of resolving real security issues that continue to plague our communities.

Headquarters: Florida

June 14, 2023

Division Partners



Easy Workforce provides an effective software that makes it easy for clients to track time, plan time off, manage schedules, and even stay on top of HR-related data.

Headquarters: Florida

June 14, 2023



Formed in 2020, Shiftfillers is a staffing company powered by state-of-the-art technology that connects top talent to shifts that need them as quickly as possible. They work to help streamline processes through their technology and put more focus on finding the right people for the right job.

Headquarters: New Jersey

June 30, 2023



Founded in 1994, Elite Payroll Solutions provides payroll, HR, benefits, and time/attendance to businesses across all major industries in the United States. They recognize the value of knowing the unique needs of their clients and tailoring the right services to meet those needs.

Headquarters: Florida

September 15, 2023

Division Partners



Marathon HR was established in 2004 with the goal of providing administrative and consultative services for payroll, benefits, risk management, safety, and HR compliance for small to medium-sized businesses.

Headquarters: Georgia

December 12, 2023



AIMM (Ault International Medical Management) builds medical management programs based on unique specifications of their clients. They provide a patient-centric solution that gives their clients individualized attention and assistance from professional nurses in managing their health.

Headquarters: Ohio

December 22, 2023



Transparent BPO is a nearshore contact center provider based in Belize. Their agents are high level, English-speaking individuals who provide high-quality services to U.S. businesses.

Headquarters: Maryland

January 17, 2024

Division Partners



White Label HR provides benefits, payroll processing, and HR information systems for their clients. White Label's program helps lower startup costs and helps clients by providing top-quality services that accelerate their speed to market.

Headquarters: Florida

April 8, 2024



Contrate is one of Colombia's major providers of business process outsourcing (BPO), payroll, and talent recruitment services with clients in mining, construction, and retail sales and services.

Headquarters: Colombia

June 4, 2024



Emplicity provides full-service PEO, HR Outsourcing, and risk transfer solutions in the areas of workers' compensation and employee benefits, including payroll, health and life insurance, retirement plans, and HR technology.

Headquarters: California

June 4, 2024

Division Partners



Execupay complements Vensure's PrismHR technology portfolio with a distinct HCM solution and boasts a loyal customer base of SMBs and payroll service companies attracted to their user-friendly payroll software.

Headquarters: Texas

June 4, 2024



Apex America, with more than 12,000 employees operating in seven countries, is a specialist in technology-based Customer Experience (CX) and nearshore business process outsourcing services for global brands.

Headquarters: Argentina

June 7, 2024



Tandem HR serves clients nationally with human resources, benefits, payroll and risk management for more than 20,000 worksite employees.

Headquarters: Illinois

July 30, 2024

Strategic Partners



Building a stronger America by focusing on Latino-owned businesses, Vensure Latin American Alliance creates unique opportunities to illuminate operational efficiencies, minimize the administrative burden, and significantly enhance employee benefit offerings.

Headquarters: Arizona

October, 2019



VensureHR Staffing Alliance provides a full suite of business solutions to staffing companies. Through RPO and BPO solutions, staffing clients have access to improved recruiting efforts, payroll solutions, invoicing, benefits plans, and workers' compensation.

Headquarters: Georgia

January 1, 2022



VensureHR Broker Alliance (VBA) offers workers' compensation coverage to commercial insurance brokers for their clients in hard-to-place industries, including those with higher experience modifiers.

Headquarters: Arizona

September 30, 2022

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